

# Popular Annual Financial Report

A Summary Financial Report

FISCAL YEAR ENDED JUNE 30, 2015 LEHI CITY CORPORATION | STATE OF UTAH

### **Purpose Statement**

The Popular Annual Financial Report (PAFR) is designed to provide residents and other interested parties with a simple and concise overview of Lehi City's independently-audited Comprehensive Annual Financial Report (CAFR). This report only contains a brief summary of the City's governmental and business-type activities for the fiscal year (FY) ended June 30, 2015.

In accordance with state law, the CAFR is published within six months of the close of the fiscal year. The CAFR presents a complete set of financial statements in conformity with generally accepted accounting principles (GAAP) and is audited in accordance with generally accepted auditing standards by a firm of licensed certified public accountants.

The Government Finance Officers Association of the United States and Canada (GFOA) has an Award for Outstanding Achievement in Popular Financial Reporting. In order to receive the award, a government unit must publish a PAFR, whose contents conform to program standards of creativity, presentation, understandability, and reader appeal. This prestigious national award recognizes conformance with the highest standards for preparation of state and local government popular reports.

An Award for Outstanding Achievement in Popular Annual Financial Reporting is valid for a period of one year only. Lehi City has received a Popular Award for the last four consecutive years (fiscal years ended 2011-2014). We believe our current report continues to conform to the Popular Annual Financial Reporting requirements, and we are submitting it to GFOA.

For complete, more detailed financial information, individuals may obtain a copy of the CAFR online at www.lehi-ut.gov/departments/finance or by contacting the Finance Department at (385) 201-1000.

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# **Executive Summary**

Lehi City's revenue increased for the fifth consecutive year during FY 2015. Although revenue has not yet reached the level it was in 2007, the City continues to experience economic growth while providing quality services. Lehi City remains committed to building a strong financial foundation by spending less than it receives.

The years 2012-2015 have marked an economic recovery for Lehi City and projections for the next couple of years show promising growth. A new hospital was constructed in Lehi City and opened in the summer of 2015. A Harmon's store is planned for the Traverse Mountain Area. Lehi City will also be welcoming Ancestry.com, Vivint Solar, and a number of other businesses and restaurants to the city in the coming year. The City has some of the best undeveloped commercial frontage along the Wasatch Front and looks forward to managing the economic growth of this area for the benefit of its residents and businesses.



Lehi is focused on meeting tomorrow's needs with long-term capital improvement planning and conservative financial decisions. We appreciate our dedicated workforce and our motivated residents that help make Lehi a premier community along the Wasatch Front.

### **Staff & Elected Officials**



Mayor Bert Wilson



Councilperson Chris Condie



Councilperson Paul Hancock



Councilperson Mark Johnson



Councilperson Johnny Revill



Councilperson Mike Southwick

#### **APPOINTED OFFICIALS**

City Administrator Jason Walker
City Treasurer
City RecorderMarilyn Banasky

#### **DEPARTMENT DIRECTORS**

Legal ServicesRyan Woo	Development Services Kim Struthers
Leisure ServicesRobert Ran	Economic DevelopmentDoug Meldrum
PoliceChief Darren Pau	EngineeringLorin Powell
PowerJoel Eve	FinanceDavid Sanderson
Public WorksTodd Munge	FireChief Jeremy Craft
	Justice Court Doug Nielsen

# **About Lehi City**

**56,275**Lehi City Population

**23.9**Median Age

\$72,894
Median Household Income

**3.5%**County Unemployment Rate

13,064
Total Housing Units

**3.91**Average Household Size

38%

Residents over 25 with a Bachelor's Degree or Higher

95.1%

Residents over 25 with a High School Diploma or higher.

Source: U.S. Census Bureau www.quickfacts.census.gov

Lehi was incorporated in 1852 and is Utah's sixth oldest city. The Overland Stagecoach Route, the Pony Express Trail, and the Transcontinental Telegraph all passed through or near Lehi during the peak of their use.

As the gateway to Utah County, the City is surrounded by Utah Lake and the Oquirrh and Wasatch Mountain ranges. Residents and visitors have easy access to hiking, camping, fishing, biking, and a variety of other outdoor activities.

Lehi is recognized for being a great place to live. The City has a very western feel with many of the downtown businesses operating in buildings built in the late 1800s. The Lehi Roundup is a five-day celebration with many different community events, including a stock parade, a grand parade, and a professional rodeo.

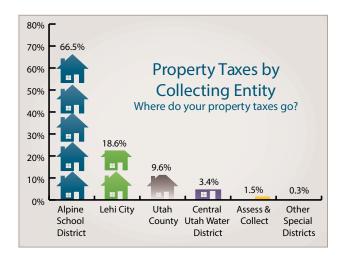
The City is also quickly becoming a premier technological center along the Wasatch Front. Large companies like Adobe, Microsoft, Xactware, and IM Flash have recently relocated or expanded to Lehi.

Top Ten Employers					
Company Employees					
1.	IM Flash	1,700			
2.	Adobe	900			
3.	Xactware	650			
4.	Xango	630			
5.	Cabela's	425			
6.	<b>Thanksgiving Point</b>	420			
7.	lasis	320			
8.	Hadco	215			
9.	Jack B Parson Co.	211			
10.	Costco	165			

### How the City is Funded?

#### **PROPERTY TAX**

Utah County assesses the taxable value of property and collects all property taxes. Property taxes paid by Lehi residents are divided among a number of tax-collecting entities, including: Alpine School District, Lehi City, Utah County, Central Utah Water Conservation District, Timpanogos Special Service District, and the Lehi Metropolitan Water District. The table below shows the percentage of property tax that each entity receives.



Primary residences are taxed at 55% of their assessed value. Other property is taxed at 100% of the assessed value. Lehi's 2015 certified tax rate is 0.2172%. The City receives \$0.21 per \$100 taxed. The FY 2013-2015 budgets were all adopted without a property tax increase.

#### **FEES**

Fees are assessed for various services including business licenses, recreation, building, power, and water. All municipal fees are reviewed annually, ensuring that charges for services are based upon costs associated with providing that service and current market conditions.

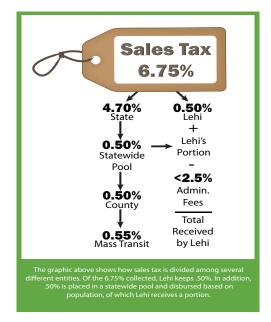
#### **SALES TAX**

The total sales tax is made up of several rates levied by the State, County, and City. The illustration to the right shows how sales tax revenue is divided among the various entities.

Of the 6.75% tax on general purchases, the City levies in total about 1% (\$1.00 per \$100 spent by consumers).

#### **GRANTS**

The City receives grants every year from the federal, state, and county governments. These grants fund different projects including energy efficiency, library, parks, public safety, and transit programs.



#### **MUNICIPAL BONDS**

Some of the City's capital projects are funded through debt. A detailed section on the City's debt administration can be found on page 16 of this document.

### How Funds are Used?

Generally speaking, Lehi City uses tax dollars and fee revenue in two ways: (1) provide municipal services and (2) fund capital projects.

#### **MUNICIPAL SERVICES**

Lehi City offers a variety of services to residents and visitors. These services generally fit into one of six categories described below:

Public Safety	Provides high-quality services to protect life, property, and the environment.	Police, Animal Control, Fire, Emergency Medical Services, Justice Court, Neighborhood Preservation.
Public Works	Provides services for the City's infrastructure and facilities.	Parks, Cemetery, Culinary Water, Pressurized Irrigation, Power, Sewer, Storm Drain, and Streets.
Leisure Services	Provides educational, recreational, and social services.	Library, Literacy Center, Museum, Legacy Center, Outdoor Pool, Senior Center.
Administrative	Provides administrative support and oversight to all city services.	Administration, Emergency Management, Finance, Human Resources, IT, Legal, Risk Management, Utility Billing.
Community Development	Provides services for environmental, economic, and community development.	Building and Safety, Economic Development, Engineering, Planning and Zoning.
Non-Departmental	Expenses for activities that are not specifically related to a department.	Money set aside for contingencies, "rainy days," and inter-governmental agreements.

#### **CAPITAL PROJECTS**

The second way the City spends revenue includes the purchasing, construction, and/or maintenance of roads, public buildings, and infrastructure. The Mayor and City Council direct staff on which services to provide and to what level. The Mayor and staff then submit a budget to the City Council for approval.

### **General Highlights**

**Governmental Fund Balance** 

\$17,076,608 **-11%** 

**Total Debt** 

\$141,626,477 **15%** 

**Net Position** 

\$376,545,117 **2.5% 1** 

#### **FUND STRUCTURE**

Lehi City uses fund accounting to ensure compliance with finance-related legal requirements. All of

the City's funds are divided into two categories: (1) Governmental Funds and (2) Proprietary Funds. Governmental funds include governmental activities. Proprietary funds include business-type activities (enterprise funds) and internal revenue funds.

The next sections will summarize financial data for governmental activities and business-type activities. Other fund information can be found in the FY 2015 CAFR online at <a href="https://www.lehi-ut.gov/departments/finance">www.lehi-ut.gov/departments/finance</a>.



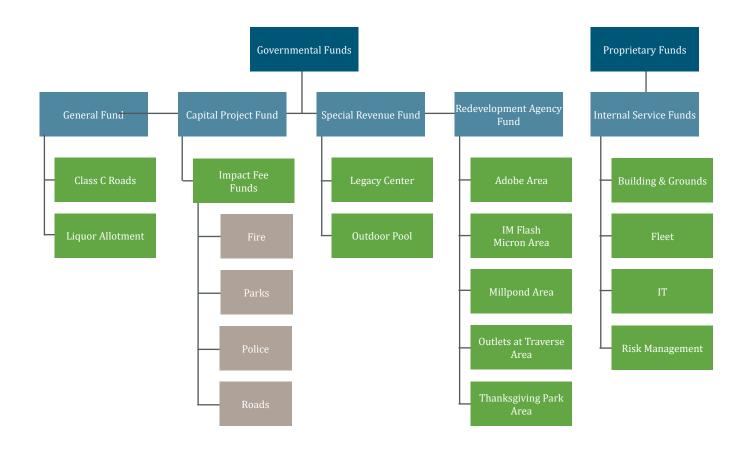








### **Governmental Activities**



Governmental activities are accounted for under the four main Governmental Funds and the four Internal Service Funds shown in the chart above.

During FY 2015 governmental activities decreased the City's net position by \$10,548,804 (including a prior period adjustment recorded in connection with the implementation of GASB Statement No. 68 that decreased net position by \$4,435,971) compared to a decrease in net position in 2014 of \$8,160,882.

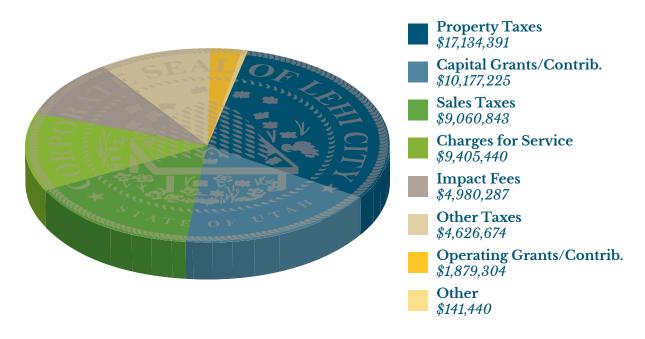
Financial Highlights
Impact Fee Revenue
\$4,980,287 1.6% 
Grants/Contributions
\$1,879,304 13.6% 
Expenses
\$64,004,357 6.1% 

■

Expenses of the governmental activities increased from 2014 to 2015 by \$3,713,863 with the largest increase having to do with community development expenses associated with the West Timpanogos Community Development Project.

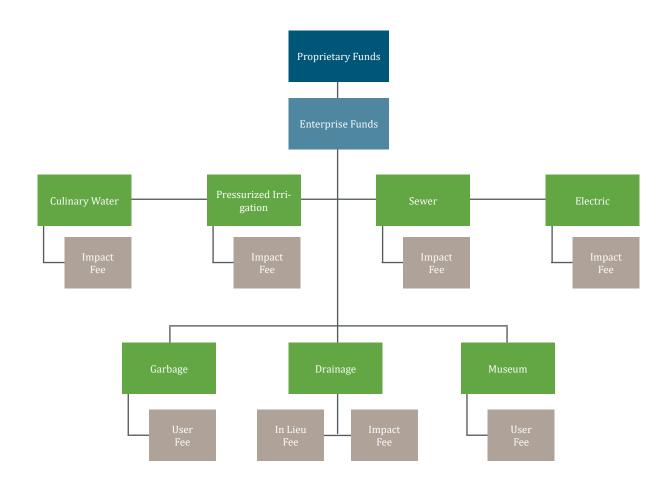


### **Revenues by Source**



Capital grants and contributions were higher than in 2014 by approximately \$3.5 million. In 2015 the City recognized over \$10.1 million in capital grant revenues related to infrastructure installed by developers during the year.

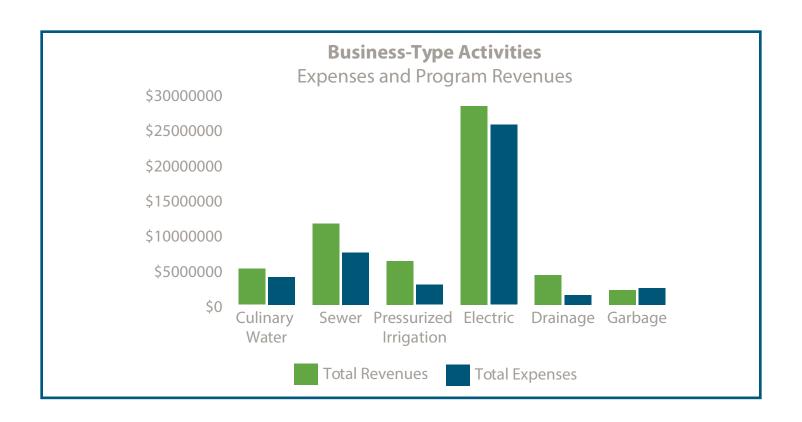
# **Business-Type Activities**



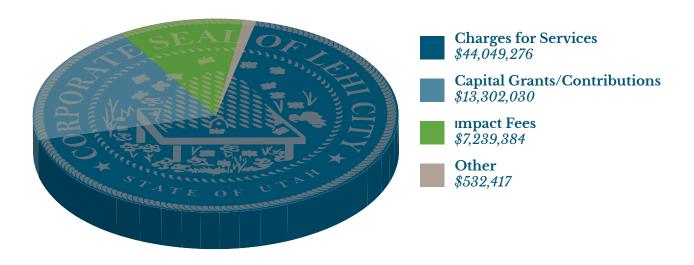
Business-type activities are accounted for under the Enterprise Funds described in the fund structure above. These are activities that are funded in whole or in part by fees charged for goods or services received. Enterprise funds are used to account for culinary water, sewer, pressurized irrigation, electric,

drainage, garbage, and museum operations.

At the end of FY 2015, Business-type activities increased the City's net position by \$20,005,289, net of the aforementioned prior period adjustment of \$1,187,286. At the end of the current fiscal year, all of the City's major business-type activities reported positive net position.



### Revenues by Source



Capital grants and contributions for the business-type activities added \$13,302,030 to the net position of the City. This amount reflects a slight increase from the previous year. Overall capital grants and contributions are indicative of the consistent growth levels year over year.

# Capital Assets & Debt

#### **CAPITAL ASSETS**

Maintenance and development of the City's utility infrastructure and transportation systems continues to be a high priority. As of June 30, 2015, the City's investment in capital assets (including for governmental and business-type activities) totals \$475,888,698. This investment in capital assets includes land, buildings, improvements (including infrastructure and distribution systems), machinery and equipment, vehicles, and office furniture and equipment.

Major capital asset activity during FY 2015 includes: Park Development: The City purchased several parcels of land for additional parks totaling \$3,030,224 and also expended approximately \$1.4 million for improvements to several of the City's parks.

Murdock Substation: Approximately \$2.9 million was incurred during 2015 on the construction of the Murdock Substation, which was still in progress at year end.

Infrastructure, Land, Water Rights, and Water Shares: The estimated fair value of the infrastructure, land, and water



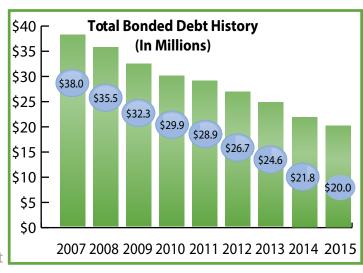
rights donated to the City by developers was \$10,177,225 (governmental) and \$13,302,030 (business-type). The contribution of water shares increased business-type activities by \$1,240,932.

Capital Assets		
(Governmental and Business-Like Activities Combined)		

2014 2015 0/ Change			
	2014	2015	% Change
Land	\$93,060,616	\$100,816,773	8.3%
Intangibles	42,979,258	44,220,190	2.8
Construction in Progress	8,838,343	20,934,702	136.8
<b>Buildings &amp; Structures</b>	16,419,640	16,531,129	.67
Improvements (incl. Infrastructure)	277,345,572	286,229,785	3.2
Machinery, Equipment, Vehicles	6,072,014	6,981,177	14.9
Office Furniture & Equipment	268,645	174,942	-34.8
Total	\$444,984,088	\$475,888,698	6.9%

#### **Debt**

Since 1998, the City has used bonds for the acquisition of substations, water storage facilities, and drainage facilities. The City has also bonded to improve roads, expand the library, and incentivize economic development. In FY 2015 Lehi City increased its total debt by \$19,348,626. The City issued notes payable to developers in a new economic development project area totaling \$19,557,363. The City also reported, in accordance with the requirements of GASB, Statement No. 68 net pension liability totaling \$5,159,377.



Refunding bonds issued in 2014 were negotiated private placements. As a result, the City did not obtain a credit rating from the rating agencies. However, the city's most recent credit rating was a AA- from Standard and Poor's. There were no new bond issues during 2015.







# Outstanding Debt (Governmental and Business-Like Activities Combined)

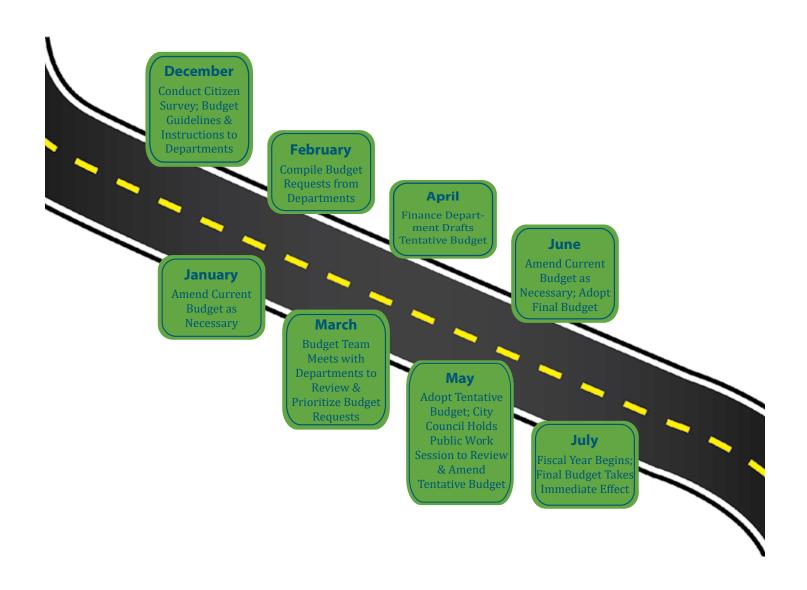
	2014	2015	% Change
Tax Increment Note (Payable to Developer)	\$95,772,209	\$111,625,886	16.6%
Other notes Payable	1,600,010	1,561,666	-2.4
Revenue Bonds	21,785,000	20,095,000	-7.8
Other Liabilities	3,269,147	8,343,925	155.2
Total	\$122,426,366	\$141,626,477	15.7

# **Budget Process & Timeline**

Lehi City adopts an annual budget following an ongoing process that combines citizen input, City Council direction, and staff recommendations to meet community needs.

Residents can provide input by participating in the Citizen Survey and attending public meetings and budget hearings. The Citizen Survey measures resident satisfaction with administrative performance and the quality of city services. Public meetings are held regularly and provide residents the opportunity to discuss services and community issues with the City Council. Both forums are valuable tools in the budget-planning process and pave the way toward enhancing current services and projects.

Contact the Finance Department at (385) 201-1000 with questions or for a copy of the budget.



### Glossary of Key Terms

**BUSINESS-TYPE ACTIVITIES:** Activities funded in whole or part by fees charged for goods or services usually reported in enterprise funds.

**CAPITAL ASSETS:** The City's property, including land, water rights, buildings, infrastructure, office furniture, equipment, etc.

**CAPITAL LEASE OBLIGATIONS:** The amount due for long-term asset lease agreements.

**EXCISE TAX BONDS:** Taxes collected on a specific purchase (e.g. gas, alcohol, and cigarettes and tobacco). An excise tax bond is supported by the revenue collected from excise taxes.

**FUND BALANCE:** The accrual in excess of a fund's assets over its liabilities.

**GENERAL REVENUES:** Revenues that are not matched to specific program expenses.

**GRANT:** A financial award given by the federal or state government to an eligible grantee. Government grants are not expected to be repaid by the recipient.

**GOVERNMENTAL ACTIVITIES:** Activities generally funded through taxes and intergovernmental revenues; usually reported in governmental funds and internal service funds.

**GOVERNMENTAL FUNDS:** Funds that account for most governmental functions. These include: the General Fund, Special Revenue funds, Capital Project Funds, and Redevelopment Agency Funds.

**NET ASSETS/NET POSITION:** The City's assets minus the City's liabilities.

**NET OF ACCUMULATED DEPRECIATION:** The total investment in capital assets minus the accumulated depreciation of those assets.

**PROGRAM REVENUES:** Revenues that derive directly from the program itself and may include parties outside the City's citizenry.

**REVENUE BOND:** A bond that is supported by the revenue from an income-producing project. Revenue may include an increase sales tax and charges for services due to the completion of the project.

**TAX INCREMENT NOTE:** A payment due to a developer to subsidize the cost of economic development. The increase in tax revenue (tax increment) caused by the development is used to finance the debt.





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