



## Your Sales Tax Dollars at Work in Lehi

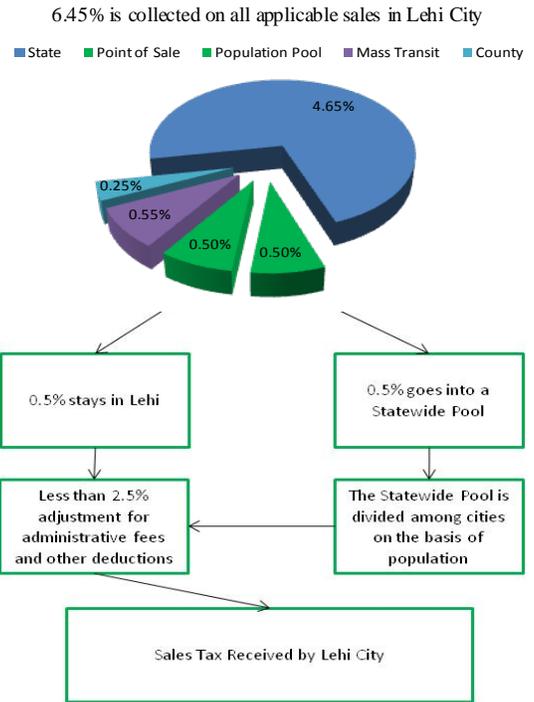
How will Lehi City’s new retail development affect you?

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*Lehi City, Utah | August 29, 2012* — General sales tax is Lehi City’s largest revenue source at just under 30% of general fund revenue. State law authorizes cities to receive sales tax revenue based on the process described in the chart shown to the right.

Normally sales tax revenue fluctuates more with the economy than the other major tax revenue sources (such as property tax and income tax). However, commercial growth in Lehi has continued to steadily increase, despite the downturn in the economy. This increase includes the addition of exciting Class A office space for Adobe and Xactware, who are building approximately 2,500,000 sq. ft. of office space between the two companies. Additionally, the City has some of the best undeveloped commercial frontage along the Wasatch Front, as evidenced by another 3,500,000 Class A office space tenant in serious negotiations with the City and some of its land owners. But even more exciting, is that all of this office space creates a strong catalyst for retail business. With the new Outlets at Traverse Mountain scheduled to open in November of 2012, what will this mean for Lehi citizens? Well, although not as exciting as the benefit of premier shopping opportunities the outlet mall (and other future retail businesses that are sure to follow) — it means a more stable tax base. This added stability should at least be a nice perk on the side!



Dave Sanderson, Lehi City’s Finance Director asserted, “Every fiscally strong city has to have a diverse tax base to protect themselves from economic downturns like the one we’ve been experiencing over the last few years. Lehi’s increasing sales tax and General Fund balance—along with continued efforts to decrease the total debt load—will greatly insulate the City against future downturns in the economy.”

The economic viability on a statewide level accounts for about half of the City’s sales tax revenue. In November of 2011, Forbes once again ranked the state of Utah as 1st for “The Best States For Business And Careers” (ranked 3rd in 2009). With Lehi as the center focus of a strong State economy, the forecast for sales tax revenue during Fiscal Year 2013 is expected to increase 15% from Fiscal Year 2012 estimates, which is largely based on the new commercial developments by Adobe and the Outlets at Traverse Mountain, which are expected to be completed later this year.

*Lehi City is interested in significantly improving transparency efforts and wants to keep you informed of city events, accomplishments, and activities. Lehi City Community Relations is an initiative of the Lehi City elected body.*

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*Learn more about Lehi City and how to get involved at [www.lehi-ut.gov](http://www.lehi-ut.gov).*